| DIRECTORS PRESENT            | ALSO PRESENT                                       | REGRETS |
|------------------------------|--|---------|
| Tony Pollard, President      | Terry Taylor, General Manager                      |         |
| Dennis Kelly, Vice President | Mary Galway, Manager, Risk and Insurance Programme |         |
| Keith Keating, Director      | Doug Brake, Mercer                                 |         |
| Brian Hudson, Director       | Jonathan Croft, Mercer                             |         |
| Glenn Clarke, Director       | Lori Park, Mercer                                  |         |
| Liz Davis, Director          |  |         |
| Percy Farwell, Director      |  |         |
| Norm Snelgrove, Director     |  |         |

# 1. Call to Order and Opening Remarks

Tony Pollard called the meeting to order at 9:04AM and welcomed everyone present.

#### 2. Approval of Agenda

| Motion: | Glenn Clarke/Norm Snelgrove  |
|---------|------------------------------|
| CARRIED | That the agenda be approved. |

### 3. Adoption of previous meeting's minutes

| Motion: | Keith Keating/Dennis Kelly   |
|---------|--|
| CARRIED | That the minutes of the Board Meeting November 2, 2022 be adopted. |

- **4.** T. Taylor presented his report which was accepted by the Board.
- **5.** a) M Galway reported that she had been asked to provide some quotations to prospective municipalities.
  - b) M. Galway reported that the 2022 health loss experience was within expectations but the loss experiences for dental and LTD were greater than anticipated.

#### 6. Board Administration Action Items

a) There was a detailed report on the operation of the addition of the proposed virtual health option.

| Motion: | Tony Pollard/Brian Hudson  |  |
|---------|--|--|
| CARRIED | <ul> <li>That the Luminol Virtual Health benefit be added to the health care package as of April 1, 2023</li> <li>That an extensive communication programme be undertaken to advise health care clients of its addition</li> </ul> |  |
|         | • That M. Galway negotiate with current coverage providers to extend the current 5 year term to July 2024 with a RFP being scheduled for April 2024.   |  |

b) T. Taylor reported that Mercer Inc. was the only firm to submit a RFP for the pension consulting contract. Declinations were received from Eckler Partners and LifeWorks.

| Motion: | Toy Pollard/Norm Snelgrove  |
|---------|---|
| CARRIED | That a new 5 year administration, actuarial and investment management and |
|         | contract be awarded to Mercer, commencing July 1, 2023                    |

## 7. Communications & Marketing Committee

a) The Board accepted the report of marketing activities since November 2022.

### 8. Board Administration

- a) The Board reviewed the revenue/expense report for the 12 months ending December 31, 2022.
- b) The Board reviewed the proposed 2023 budget.

| Motion: | Toy Pollard/Norm Snelgrove            |
|---------|---------------------------------------|
| CARRIED | That the proposed budget be accepted. |

- c) The Board reviewed and accepted the proposed 2023 Board meeting schedule.
- d) The annual "Talk to the Board" ZOOM conference is being rescheduled to coincide with more definitive information concerning the pension plan solvency issue
- e) The date of the 2023 AGM is set for June 14, 2023 in Gander.
- f) The Board reviewed and accepted the cheque register for the period November 7, 2022 to January 31, 2023

# 9. Changes to Pension Plan Participants

T. Taylor reported that no new towns had enrolled since the last meeting but a few had asked for further information.

# 10. Outstanding Action Items

- a) Rob Nolan, MNL CEO, advised the Board that the provincial government is still demanding that participants in the TRIO pension plan must formulate a plan to achieve full solvency over time. The government wats the affected municipalities to continue to make annual Special Payments. It was decided that MNL/PMA would try to arrange another meeting with government officials that would include representatives from Mercer who would be able to add relevant actuarial information to the dialogue.
- b) The redesign of Option 9 was suspended until the pension consultant RFP had been decided. Announcement of the new programme will be featured at the 2023 AGM

### 11. Business Arising from Previous Meetings

There was no business from the previous meeting

## 12. New Business

- a) J. Croft reviewed the 2022 investment results and returns. Our assets decreased to \$177.7MM, a reduction of 7.5%. However, because of increases on bond interest rates, our going concern ratio is 106% and our wind up solvency increased to 86%.
- b) D. Brake advised that the Special Payments for 2023 remain unchanged.

| Motion: | Brian Hudson/Keith Keating                           |
|---------|--|
| CARRIED | That the Special Payments for 2023 remain unchanged. |

c) Jonathan Croft suggested some minor housekeeping changes to the Statement of Investment Policies and Procedures.

| Motion: | Brian Hudson/Dennis Kelly              |
|---------|--|
| CARRIED | That the SIPP be amended as suggested. |

- d) J. Croft reviewed the current mix of assets and investments and recommended that no changes are needed at this time.
- e) J. Croft made no recommendations to change the investment portfolio.
- f) The Board reviewed the draft of the "2022 Year in Review" and accepted in as written.

#### **Due Diligence Items**

- Recurring Items
   The Board received the contributions report.
- 2. Plan Amendments There were no plan amendments.
- 3. Items Assigned to This Meeting
  - i. *Report on the Solvency of the Plan* The Board was advised of the Going Concern ratio and the Wind-Up solvency.
  - ii. Information support to Participating EmployersThe Board agreed that such information had been sufficiently distributed.
  - iii. Review and Retention of External Agents
     The list of current external agents was distributed and accepted by the Board without any changes.

- iv. GM's Annual Report re Agenda Checklist
   The General manager confirmed that all items on the checklist had been reviewed by the Board.
- v. PA/PAR ReportD. Brake confirmed that all such amendments had been addressed.
- **13**. The next meeting will be in Gander on June 13, 2023.
- **14.** The meeting adjourned 1:18 PM.